



GSM Foils Ltd

INVESTOR PRESENTATION





1.

Company Overview

2.

Business Overview

3.

Financial Overview

A large, dark blue circular arrow graphic that starts from the bottom right and curves counter-clockwise to point towards the building icon on the left.

**COMPANY
OVERVIEW**



ABOUT THE COMPANY



Outline

Founded in 2019, GSM Foils quickly became a trusted manufacturer in the pharmaceutical industry, known for its integrity, quality commitment, and client-focused operations.



Product Range and Quality

GSM Foils offers Blister Foils and Strip Pharma Foils, available in 0.020 to 0.040 microns, praised for exceptional abrasion resistance, tensile strength, and sealing capabilities.



Technological Advancements

Investing in cutting-edge manufacturing techniques, GSM Foils ensures precision and efficiency. High-speed units and advanced testing guarantee products meet stringent pharmaceutical industry standards.



Market Position and Growth

GSM Foils has built a strong market presence, sourcing top-quality raw materials from trusted vendors. The focus on quality over quantity fuels consistent growth.



JOURNEY & MILESTONES



Formed company in the name of **GSM FOILS LLP** and started aluminum foil business in Vasai.

2020



2019



Addition of advance spares and tools to increase the heating capacity and speed across the machine for more productivity.

Touched almost **80 %** of our capacity during peak covid and did a healthy business.

2022



2021



Installed new **VMCH** coating machine with advance feature and high speed to improve production and efficiency.

Converted LLP firm to public limited and shifted to new premises of **15000 sq feet** for further expansion of business.

2024



2023



Company listed at **NSE EMERGE** platform.



KEY MANAGERIAL PERSONNEL



**Sagar Girish
Bhanushali**

**Designation: Chairman and
CFO**

**Qualification: Chartered
Accountant**

Experience: 4 Years

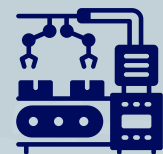


**Mohansingh L
Parmar**

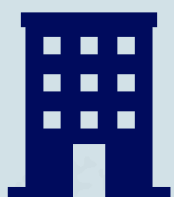
Designation: Managing Director

**Qualification: Under Graduate
in Commerce**

Experience: 5 Years



MANUFACTURING FACILITY



A multi-level facility with a total area of 15,000 square feet, spanning ground plus three floors.



VMCH Coating Machine



Foil Washing Machine



Drum Slitting Machine



Poly Lamination Machine



VMCH Solution Application Machine



Printing Machine



Gala No
06/106/206
/306,
Sapphire
Building,
Diamond
Industrial
Estate, Vasai
East, Thane,
Maharashtra



CERTIFICATIONS & DECLARATIONS



QUALITY CERTIFICATION



Certificate of Registration
This is to certify that
The Quality Management System of
GSM FOILS LIMITED
Gala No. 6/106/206/306, Ground Floor, Sapphire Building Diamond Industrial Estate Behind Burma Petrol Pump Vasai(E), Dist. Palghar-401208
has been assessed and found to be in compliance with the requirements of the standard
ISO 9001:2015
for the following scope :
Manufacturer of Aluminium Coated Blister Foils and Strip
Pharma Foils and Printed Foils for Pharmaceutical Industries

CERTIFICATE No. : 23AAC42720
ISSUED DATE : 21/11/2023
EXPIRY DATE : 20/11/2026







Authorized Signatory
MS. GSM FOILS LIMITED
GALA NO. 6/106/206/306, GROUND FLOOR, SAPPHIRE BUILDING, DIAMOND INDUSTRIAL ESTATE, VASAI (E), PALGHAR - 401208, MAHARASHTRA
PHONE NO. : +91 91 84699 68102
EMAIL ID: info@gsmfoils.com

ISO CERTIFICATE

GSM FOILS LIMITED
CIN: U43303MH2023PLC405459
REGISTERED OFFICE: GALA NO 06/106/206/306, SAPPHIRE BUILDING, DIAMOND INDUSTRIAL ESTATE, VASAI (E), PALGHAR - 401208, MAHARASHTRA
PHONE NO. : +91 91 84699 68102
EMAIL ID: info@gsmfoils.com
WEBSITE: www.gsmfoils.com

To Whomsoever It May Concern

Declaration for Residual Solvents

We, GSM FOILS LIMITED hereby certify that our product PLAIN PRINTED ALUMINIUM BLISTER & STRIP FOILS does not contain any Residual Solvents.




For:
GSM FOILS LIMITED
AUTHORIZED SIGNATORY
STAMP/SEAL

RESIDUAL -SOLVENT DECLARATION

GSM FOILS LIMITED
CIN: U43303MH2023PLC405459
REGISTERED OFFICE: GALA NO 06/106/206/306, SAPPHIRE BUILDING, DIAMOND INDUSTRIAL ESTATE, VASAI (E), PALGHAR - 401208, MAHARASHTRA
PHONE NO. : +91 91 84699 68102
EMAIL ID: info@gsmfoils.com
WEBSITE: www.gsmfoils.com

TO WHOM IT MAY CONCERN

This is to certify that the Aluminium foils (PHARMA/BLISTER) Plain & printed Produced by us for pharmaceutical application are of FOOD GRADE, non-toxic and can be safely used for packing of Tablet / Capsules products & does not contain any Harmful material of animal origin susceptible to TSE, minimizing the risk of transmitting Animal spongiform encephalopathy agents via medicinal products are related general Monograph no.1483 and to Bovine Spongiform Encephalopathy (BSE)



Authorized signatory
For GSM FOILS LTD

FOOD GRADE DECLARATION

GSM FOILS LIMITED
CIN: U43303MH2023PLC405459
REGISTERED OFFICE: GALA NO 06/106/206/306, SAPPHIRE BUILDING, DIAMOND INDUSTRIAL ESTATE, VASAI (E), PALGHAR - 401208, MAHARASHTRA
PHONE NO. : +91 91 84699 68102
EMAIL ID: info@gsmfoils.com
WEBSITE: www.gsmfoils.com

TSE/BSE DECLARATION

TO WHOMSOEVER IT MAY CONCERN

From:
GSM FOILS LIMITED
Gala No. 6/106/206/306, Ground floor, Sapphire Building Diamond industrial estate, Behind Burma petrol pump Vasai(E), Dist.Palghar-401208

We hereby certifying that our product plain & printed Aluminium foils and its intermediate are Manufactured or processed in our premises are free from TSE (Transmissible Spongiform Encephalopathy) and BSE (Bovine Spongiform Encephalopathy) contamination.



Authorized Signatory
Heed GAUC
Company stamp

TSE/BSE DECLARATION

Current Good Manufacturing Practice



Certificate of Compliance
This is to certify that
The Management System of
GSM FOILS LIMITED
Gala No. 6/106/206/306, Ground Floor, Sapphire Building Diamond Industrial Estate Behind Burma Petrol Pump Vasai(e), Dist. Palghar-401208
has been assessed and found to be in compliance with the requirements of the standard
**CURRENT GOOD MANUFACTURING PRACTICE
CGMP**
for the following scope :
Manufacturer of Aluminium Coated Blister Foils and Strip
Pharma Foils and Printed Foils for Pharmaceutical Industries

CERTIFICATE No. : 23AAC42730G
ISSUED DATE : 21/11/2023
EXPIRY DATE : 20/11/2026







Authorized Signatory
INTERNATIONAL QUALITY CERTIFICATION SERVICES UK LTD
27, Rue de Valenciennes, 1050 Brussels, Belgium
www.ukac.com

CGMP CERTIFICATE

BIS CERTIFICATE

Char. Ref: AUBK/KA/CLL - 710219911
Subject: Grant of BIS Certification Mark License No. 7100219914 to M/s GSM FOILS LIMITED
GALA NO 6/106/206/306, SAPPHIRE INDUSTRIAL ESTATE, DIAMOND INDUSTRIAL ESTATE, NARAPADA, VASAI, MAHARASHTRA, INDIA

Dear Madam/Sir,

With reference to your application, we are pleased to inform you that the Certification Mark License has been granted to you to use the Standard Mark in respect of the following:

Product : Aluminium and Aluminium Alloy Foil for Pharmaceutical Packaging Specifications per IS 6881:2012

Grade/Class/Type/Variety

- Aluminium and Aluminium foil for pharmaceutical packaging, coated blister pack, 20 micron and 25micron, upto and including 1000mm width, fully rounded condition, one-side lacquered and other side coated with shellac or printed.
- Aluminium and Aluminium foil for pharmaceutical packaging, coated blister pack, 30 micron and 35micron, upto and including 1000mm width, fully rounded condition, one-side lacquered with 33 GSM L DPE and other side coated with shellac or printed.

2. The number assigned to this license is CML - 7100219914 which has been made operative from 22/05/2024 and is valid upto 21/05/2025. The license number should invariably be referred to in your future correspondence.

3. The license is granted on the explicit condition that you shall mark, make, produce under scope of license with Standard Mark and maintain conformity to the relevant Indian Standards. Accordingly, you shall cover the entire production under scope of license with Standard Mark and maintain conformity to the relevant Indian Standards. In addition, you shall display the BIS product certification license held by you prominently at your premises and also maintain the BIS product certification license held by you in your commercial advertisements.

4. According to Sub-Paragraph (1) & (3) of Paragraph 5 of Scheme-II of Schedule-II under Bureau of Indian Standards (Conformity Assessment) Regulations, 2018, the annual license fee of Rs.1500.00 and the marking fee as notified is payable by you with effect from 22/05/2024 for the license fee and the minimum marking fee for the first operative period is already issued.

5. Minimum Marking fee stipulated under Scheme-I of BIS (Conformity Assessment) Regulations, 2018 is payable by you regardless of the fact whether you actually mark your product or not with the Standard Mark. Our Receipt No. A4379C202302244 Dated 23/05/2024 for the license fee and the minimum marking fee for the first operative period is already issued.

6. This advance minimum marking fee will be carried over to the next year on every renewal. The actual marking fee calculated on the unit rate on the production marked or the minimum marking fee, whichever is higher, shall be payable by you at the time of renewal.

मानक प्राप्ति पर, मानक चिह्न, लक्ष्यचिह्न, निर्देशित चिह्न, उपरोक्त चिह्न, उपरोक्त चिह्न, चर्च, मुद्रण - 400074
मुख्य कार्यालय : मानक प्राप्ति, लक्ष्यचिह्न, निर्देशित चिह्न, उपरोक्त चिह्न, उपरोक्त चिह्न, चर्च, मुद्रण - 400074
© द्वारा / ले: 102-2017/1711 धर / ई-मेल: मुख्यालय@bis.gov.in @बिसेट / वेबसाइट: www.bis.gov.in
1. विश्व बैंक, 1 बंगला, नया दिल्ली, पिन कोड: 110002 / मुख्यालय: मानक प्राप्ति, नया दिल्ली - 110002

BIS CERTIFICATE



OUR MANUFACTURING CAPABILITIES



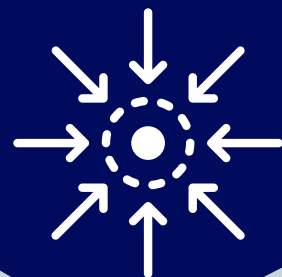
Quality Assurance & Compliance

Ensures top-quality products through advanced testing and strict adherence to ISO 9001:2015 standards.



Customer-Centric Approach

Customizes packaging solutions and maintains reliable delivery, building strong, long-term client relationships.



Product Innovation

Continuous investment in R&D drives product innovation, keeping GSM Foils ahead of industry trends.



Vertical Integration

Strong supplier partnerships enable consistent quality and competitive pricing, enhancing GSM Foils' market position.





**BUSINESS
OVERVIEW**



PRODUCT OFFERING: BLISTER FOIL



Blister Pack Formation



Consist of a thermoformed plastic tray or cold-formed tray sealed with aluminium foil or plastic lidding.

Protection Against Degradation

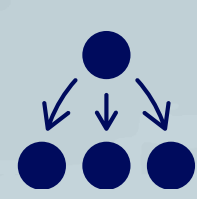


Protects pharmaceutical products from moisture, oxygen, and light, ensuring the efficacy and hygiene of the tablets.

Layer



Blister foils, primarily 20 and 25-micron thick, consist of nitrocellulose coating, vinyl solution, and bare aluminium foil.

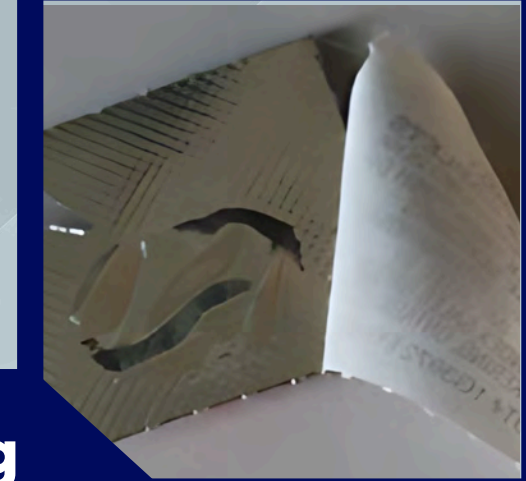


BLISTER FOIL: TYPES



Push-Through Blister Packaging

Medication is released by tearing open the package, constructed from paper, PET, and aluminium foil/HSC.



Peel-Push Blister Packaging

Medication is dispensed by peeling back the lidding and pushing through the aluminium foil; lidding is layered with paper/PET/aluminium/HSC.



Peel-Open Blister Packaging

Medication is accessed by peeling off the lidding, which combines aluminium with a paper or paper/PET backing.



Tear-Open Blister Packaging

Medication is released by tearing open the package, constructed from paper, PET, and aluminium foil/HSC.



PRODUCT OFFERING: ALUMINIUM STRIP PHARMA FOILS



Superior Protection



Aluminium foils provide complete insulation against light, gases, moisture, and germs, ensuring each capsule is individually protected.

Special Usage



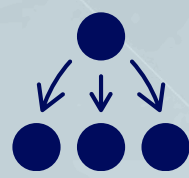
Strip Foils are used for the drugs, which are light sensitive to mid sensitive to highly sensitive.

Layer



Strip foils consist of nitrocellulose coating, 30 or 40-micron aluminium, and 150 GSM LDPE, offering greater strength than blister foils.





ALUMINIUM STRIP PHARMA FOILS: TYPES



0.30 mm Strip Foil

A 30-micron aluminum foil with 150 GSM LDPE, designed for standard pharmaceutical packaging.

Ideal for products where a standard level of protection is required without compromising on cost-effectiveness.



0.040 mm Strip Foil

A thicker 40-micron aluminum foil with 150 GSM LDPE, providing enhanced strength and barrier properties.

Used for packaging moisture-sensitive medications, high-value pharmaceuticals, or products requiring extended shelf life and enhanced protection.



COMMITMENT TO QUALITY



Bursting Strength Test



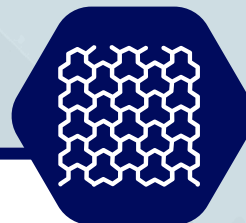
Measures the maximum pressure required to rupture the foil, ensuring durability.

Peeling Strength Test



Assesses the force needed to peel the foil layers apart, confirming adhesion quality.

Sealing Strength Test



Evaluates the strength of sealed joints, ensuring secure packaging integrity.

Bond Strength Test



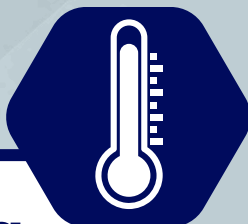
Tests the adhesion between layers, ensuring the foil remains intact under stress.

GSM Calculator



Calculates the grammage per square meter, ensuring material consistency and quality.

Digital Controlled Hot Plate



Ensures accurate heating for viscosity testing, crucial for maintaining product quality.

Viscosity Cup



Measures the viscosity of liquids, ensuring consistent flow properties during production.

Pinhole Count Box



Detects pinholes in the foil, ensuring no defects that could compromise product integrity.



VISION AHEAD

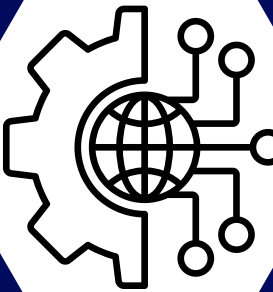


Geographic Expansion

Plans to extend market presence by entering new regions across India, targeting untapped markets for growth.

Culinary Solutions

To develop a new line of food foils, enhancing product variety and meeting diverse consumer needs.



Innovation in Technology

Investing in advanced machinery and adopting new technologies to stay competitive and improve product quality and efficiency.

Tier 1 Excellence

To be the provider of pharma foils for Tier 1 clients, prioritizing innovation, reliability, and industry-leading standards.

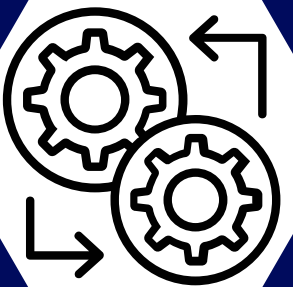


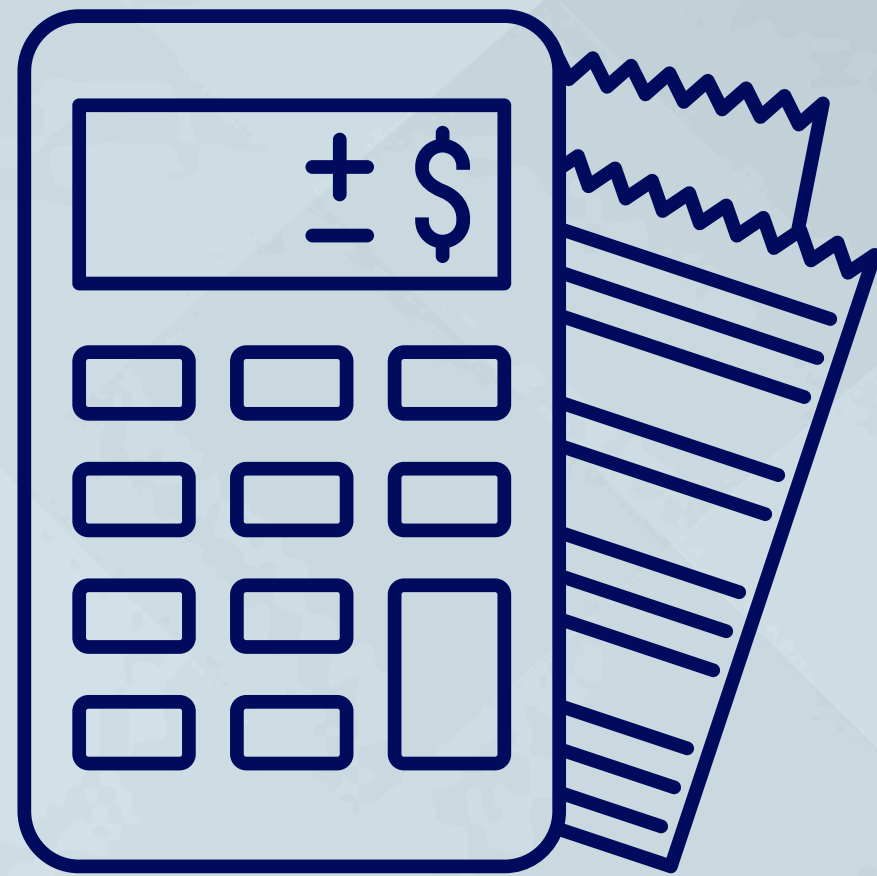
Acquisitions

Explore opportunities for industry acquisitions or mergers and consider acquiring an LDPE plant for enhanced foil manufacturing.

Strategic Integration

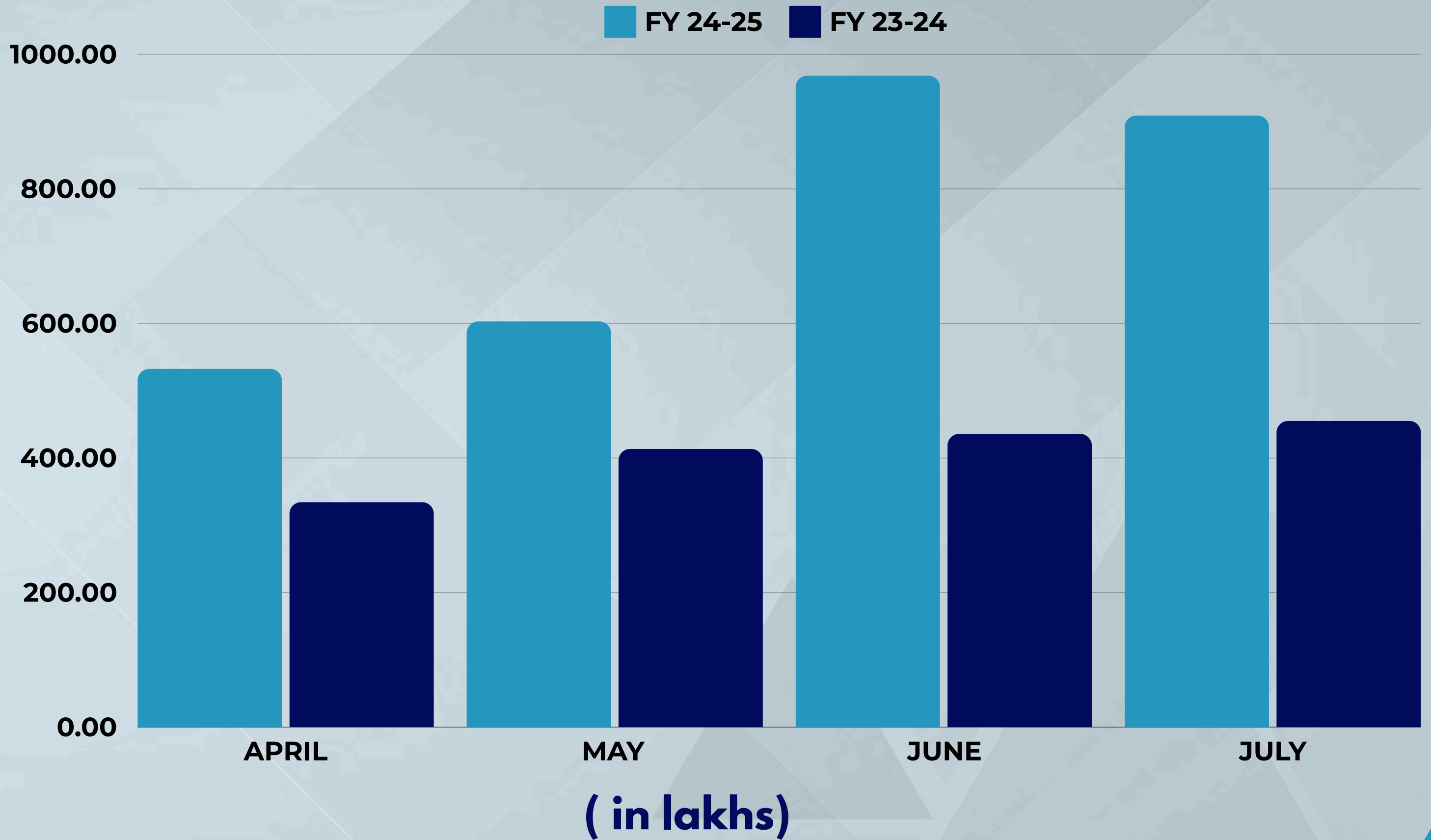
Plan to pursue backward integration by entering the rolling mill business and forward integration by opening depots in Gujarat and Bangalore.





**FINANCIAL
OVERVIEW**

MONTHLY REVENUE (FY 24-25 VS 23-24)





PROFIT & LOSS STATEMENT



Particulars	FY 23-24 (Amount in Lakhs)	FY 22-23 (Amount in Lakhs)
Revenue from Operations	5175.05	6588.36
Other Income	-	0.33
Total Income (I)	5175.05	6588.69
Expenses		
Purchases	902.71	5938.26
Cost of Material Consumed	3766.16	-
Change in Inventories of Finished Goods, WIP & Stock in Trade	(471.97)	(23.63)
Employee benefit expenses	120.61	98.29
Depreciation & Amortization Expense	16.67	15.74
Sub-Contract Labour Charges	33.80	47.85
Finance Cost	168.82	35.66
Other Expenses	379.92	246.70
Total Expenses (II)	4916.72	6358.87
Tax Expenses (III)	70.38	68.95
Profit/(Loss) for period (I-II-III)	187.95	160.87



BALANCE SHEET



Particular	FY 23-24 (Amount in Lakhs)	FY 22-23 (Amount in Lakhs)
Equity and Liabilities		
Share Capital	937.17	930.95
Other Equity	166.09	-
Total	1103.26	930.95
Non-current liabilities		
Long-Term Borrowings	424.46	-
Other Long Term Liabilities	-	-
Long Term Provisions	-	-
Deferred Tax Liabilities	0.35	-
Total Non-Current Liabilities	424.81	-
Current Liabilities		
Short-Term Borrowings	117.52	242.43
Trade Payables due to Creditors other than micro and small enterprises	262.40	198.53
Other current liabilities	15.84	-
Short term Provisions	73.34	13.86
Total Current Liabilities	469.1	454.82
Total	1997.17	1385.77

Particular	FY 23-24 (Amount in Lakhs)	FY 22-23 (Amount in Lakhs)
Non- current assets		
Property, Plant & Equipments	83.5	90.72
Right of Use Assets	-	-
Capital WIP	-	-
Intangible Assets	-	-
Investments	-	-
Deferred Tax Assets (Net)	-	-
Long Term Loans & Advances	-	-
Other Non Current Assets	-	-
Total Non-Current Assets	83.5	90.72
Current Assets		
Current Investments	-	-
Inventories	1023.45	551.48
Trade Receivables	723.46	681.64
Cash & Bank Balances	39.54	49.10
Short Term Loans & Advances	85.92	-
Current Tax Asset (Net)	-	-
Other Current Assets	41.3	12.83
Total Current Assets	1913.67	1295.05
Total	1997.17	1385.77



CASH FLOW STATEMENT



Particulars	FY 23-24 (Amount in Lakhs)	FY 22-23 (Amount in Lakhs)
Cash Flow from Operating activities	(1371.54)	60.36
Cash Flow from Investing activities	(96.76)	(71.54)
Cash Flow from Financing activities	1507.84	19.17
Net Cash and Cash equivalents	39.54	7.99
Opening Cash and Cash equivalents	0	41.11
Closing Cash and Cash equivalents	39.54	49.10



SAFE HARBOUR STATEMENT



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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks.

The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.



THANK YOU

**Address: Gala No 06/106/206/306, Sapphire Industrial Premises,
Diamond Industrial Estate, Waliv, Vasai (East), Palghar,
Maharashtra, India**

Phone: +91-9967777526

Email: info@gsmfoils.com Website: www.gsmfoils.com